MANGO TIGER
DESTINATION MANAGEMENT

Products with Purpose



MANGO TIGER
DESTINATION MANAGEMENT

CONTACT US

@mangotigerdmc

@mangotiger_dmc

Mango Tiger DMC

FRESH
AUTHENTIC
PASSIONATE

We are Mango Tiger, an experience focused, Asia-based DMC offering unique B2B services for travel companies worldwide.

Our vision at Mango Tiger is to shake up and modernise inbound travel across Asia. Combining the experience of international and local travel professionals, we work with passion and purpose to deliver the best service imaginable.

Visit our website

about us

MANGO TIGER DMC

MANGO TIGER
DESTINATION MANAGEMENT



Our set-up allows us to better understand our clients' needs from a business perspective, as well as keeping the highest of standards in product control and communications with our local offices. We put a strong emphasis on building relationships with local communities that we work in, to ensure our business can make a positive impact in the areas we visit.

our homes

SOUTH-EAST ASIA

MANGO TIGER
DESTINATION MANAGEMENT

IMPACTFUL

Creating impactful experiences benefiting our destinations via supporting local suppliers or ongoing projects that have a positive impact in the areas.

COMMUNITY

Fostering unique relationships with local communities so our customers can experience real Asia, while directly benefiting the communities we are so lucky to work with.

SUSTAINABILITY

Working on reducing our plastic impact across all of our destinations by partnering with TONTOTON, and also offering Carbon Neutral solutions to tours.



STRATEGICALLY CREATED

Designing products around your needs following our shared values and "product with a purpose" mission.

EXPERIENCE DRIVEN

Delivering incredible experiences across Asia by putting our customers first and understanding our role in adding value to a tour.

products WITH purpose

MANGO TIGER
DESTINATION MANAGEMENT

MANGO TIGER'S on-boarding process

1 CUSTOMERS

We will learn as much information about your customers as possible: age, location, travel preferences, and the type of travel experiences they're looking for.

2 PRODUCT CREATION

We use our expertise and knowledge to craft an experience that exceeds your expectations, providing your customers with a truly memorable travel experience.

3 REVIEW

We then provide you with the opportunity to review and provide feedback on the product for refining and improvement. We won't stop until you're 100% happy.

4 DELIVERY

You get the customers, then sit back and relax knowing they're in safe hands and going to have the experience of a lifetime!

At Mango Tiger, we believe that **every travel experience should be unique and tailored** to meet your specific needs and goals, and the needs of your customers. That's why we work closely with you to create bespoke travel products that offer the best possible trip for your customers.

To get started, we take you through a strategic onboarding process to **learn as much as possible** about your business, your history, your goals, and your customers.

We aim to understand your history, core values, preferences, and objectives, which helps us in creating a travel product that is unique and aligned with your business goals.

MANGO TIGER
DESTINATION MANAGEMENT

our expertise
PRODUCT TYPES

GROUP TOURS
Exploring new places, trying new things and doing it with new friends. We offer private group tours with a friendly local tour leader, or self led, leaderless group trips for those who want to travel in a group but more independently.

FIT / INDEPENDENT TRAVEL
Building personal journeys with a balance of culture, authentic local experiences, party and big fun. We provide everything your guests need to enjoy this tour unguided: detailed itinerary descriptions, contact points and a virtual tour assistant.

TAILOR-MADE JOURNEYS
Whether your guests are seeking adventure or want to eat their way through Asia, we offer completely tailor-made travels starting from the ground up or adapting one of our pre-existing programs.

DAY TRIPS
Covering the highlights and some off the beaten track day tours, where your guests can do something out of the ordinary and experience meeting local people while having a tonne of fun.

IMPACT EXPERIENCES
Working with local organisations, utilising connections and getting the local community actively involved. We have volunteering programs for schools and more technical programs for universities such as nursing, healthcare and teaching.

MODULES
Select pre-built trips to combine together for creating package tours. Making your own trip with our modules means you can get creative and piece it together based on your guests preferences.

Service Levels

1. YOUTH
2. MID-RANGE
3. HIGH-END (LUXURY)

MANGO TIGER
DESTINATION MANAGEMENT

WHITE LABEL CUSTOMER SERVICE

We pride ourselves in being able to represent your brand in the most professional and friendly manner possible. Having many years of experience between us in Asia, we understand the importance of providing a white label service to partner agents who require a brand presence locally.

MANGO MARKETING SUITE

Our local guides are trained on content creation and happy to assist you in getting content fitting for your brand. We'll also provide you with an image folder at the end of each guided tour, giving you access to a range of different content. We're on the ground, so let us handle it!

VIRTUAL TOUR GUIDE

We take personable customer service to a whole new level by connecting your Tailor-made/ FIT tour customers with their very own virtual tour guide – who will be on hand throughout their trip to check in on their trip, assist with any questions and provide local recommendations.

TALK TRIGGERS

We believe that word of mouth is the most powerful marketing tool. So we create experiences that are so unique and memorable that customers can't stop talking about them.

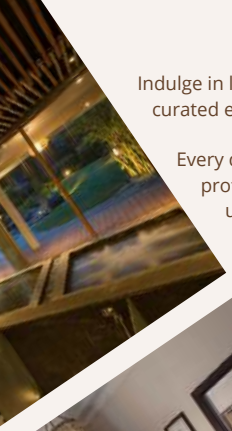
MANGO TIGER'S *better benefits*

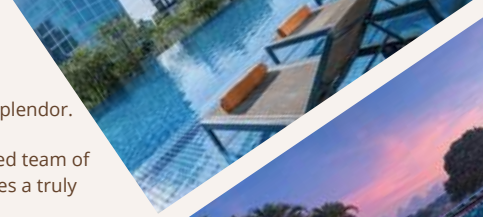

Glamping in Erawan, Thailand
Sunrise in Angkor Wat, Cambodia
Hot spring & spa in Hue, Vietnam
Snorkeling in Menjangan, Bali
Night in Luang Prabang, Laos
Island hopping in the Philippines
Cruise ship in Ha Long Bay, Vietnam
Exploring Phu Quoc, Vietnam on a luxury yacht

Indulge in luxury with our high-end service level, curated exclusively for travelers seeking indulgence and splendor.

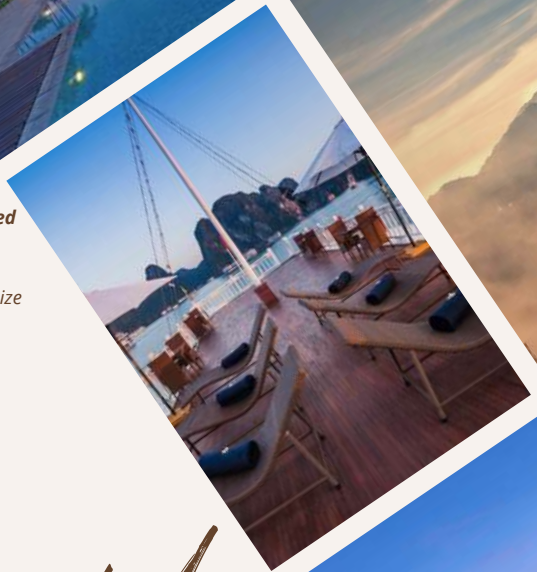
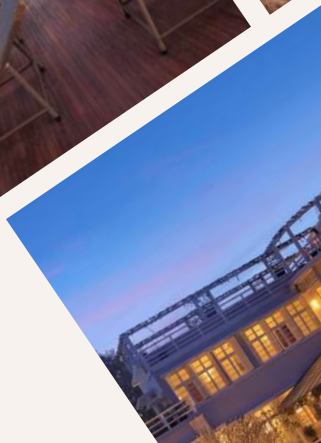
Every detail is meticulously attended to by our dedicated team of professionals, ensuring your guests' journey becomes a truly unforgettable experience.

- *Enjoy **seamless, private transfers** in lavish vehicles, bringing your guests effortlessly from door to destination.*
- *Immerse in the utmost comfort with the **finest accommodations**, meticulously selected to fit their requirements.*
- *Experience the world through a lens of extravagance with **curated activities**, personalized itinerary and bespoke amenities.*
- *Delight in **exquisite dining experiences**, tailored to tantalize sophisticated palate with both local and global cuisine.*





high-end

SERVICE LEVEL


Ancient heritage in Cambodia
Sunrise volcano hike in Bali
Temple tour in Thailand
Mangrove forest boat ride in Vietnam
Remote island stay in the Philippines

Embark on a journey of comfort and convenience with our mid-range service level, designed to offer a perfect balance of affordability and quality.

With our mid-range service, your guests can enjoy a memorable travel experience within their budget, making every moment of their journey enjoyable and stress-free.

- *Experience hassle-free travel with our **efficient transportation options**, ensuring comfortable and on-time transfers.*
- *Enjoy **cozy accommodations** at trustworthy hotels and homestays, providing all the essential amenities for a comfortable stay without compromising on quality.*
- *Explore a variety of **activities providing authentic glimpses** into the destination's culture.*
- *Enjoy **delicious meals crafted with care,** featuring a variety of local and international flavors that fit their dietary requests.*

Mid-range
SERVICE LEVEL


Bamboo rafting
Waterfall chasing
Snorkeling in Bali
Party in Thailand
Basket-weaving workshop
Learning how to ride a tuk-tuk in Cambodia
Eco-bricks making
Easy rider tour in Vietnam

Hop on an adventure of a lifetime with our youth service level, perfect for adventurous spirits eager to explore the world.

With our youth travel programs, the world is yours to explore without constraints, promising unforgettable adventures and priceless memories.

- *Experience the thrill of travel with **local transportation options**, allowing your guests' to journey from one exciting destination to the next in the most memorable ways.*
- *Embrace the spirit of adventure as your guests make friends with fellow travelers in vibrant **shared accommodations**, offering opportunities to create lifelong friendships.*
- *Discover the heart and soul of each destination with **one-of-a-kind activities**, exciting workshops with the locals and off-the-beaten-path hidden gems while ensuring their safety and wellbeing.*
- *Indulge in **delicious street food and local meals** at bustling markets, eateries or homestays, savoring authentic flavors of the destination.*




Construction volunteer

Zip-lines in The Rock View, Laos



Cycling in Cambodian countryside





Jeepney tour in the Philippines



youth

SERVICE LEVEL

MANGO TIGER
DESTINATION MANAGEMENT







YOUNG & EXPERIENCED

We are all young (well some of us are getting on, but we feel young). We can draw on experience from all different market segments from tailormade, adventure and educational travel to backpacker travel. People who work for us need to be a certain type of person, flexible, responsible, self-starting who can manage their own time.

Between us we all have deep and genuine connections to the countries we work and live in. The team is young but highly knowledgeable and absolute legends to be around and work with!







OUR TEAM

meet the tigers

MEET MANGO PANDA
DESTINATION MANAGEMENT

China's NEXT-GENERATION DESTINATION MANAGEMENT COMPANY

BIG ON CHINA. GROUNDED IN LOCAL EXPERTISE

Mango Panda is the dedicated China Destination Management Company within the Mango Tiger family.

We help international travel brands create authentic, experience-led China programmes, combining genuine local knowledge with clear communication, thoughtful product design and white-label service.

From classic multi-city journeys and food-led adventures to panda encounters and extraordinary landscapes, we bring together the experiences travellers remember and the on-the-ground delivery partners need.





TRIP STYLES



CLASSIC CHINA

Traditional and modern China in one journey. Major cities, old neighborhoods, new skylines & the stories between them.



ON FOOT

China's best trails, fully guided & supported for travelers who want to walk the country, not just see it. Permits & logistics handled.



INSIDE HOMES

Travel through the front door, not past it. Family kitchens, local hosts, and everyday life as locals live it.



PRIVATE & CUSTOM

Fully tailor-made journeys for groups & FIT: private departures, themed itineraries, high-end comfort where it matters. No templates.

...AND MORE ON OUR WEBSITE!

https://mangopandachina.com



Our extensive MICE services include every aspect of event planning, from the first idea to its realization and expert delivery. What sets us apart is our dedication to creating each event according to your specific needs and ensuring an experience that consistently exceeds your expectations.

Supported by a dedicated team of hospitality professionals, Mango Tiger understands the subtleties of event planning, ensuring meticulous attention to detail at every step.



Our portfolio includes:

- Corporate meetings
- Incentive trips
- Conferences
- Team-building activities
- Weddings

...and more

Our thorough planning covers:

- Venue selection
- Transportation logistics
- Accommodation arrangements
- Catering services

...and more

We use the latest tools and resources to ensure seamless execution, assuring the flawless flow of your event.

MICE

meetings

At Mango Tiger, we specialize in making unforgettable MICE *(Meetings, Incentives, Conferences, and Events)* experiences across Southeast Asia.

MANGO TIGER
DESTINATION MANAGEMENT

Moreover, we take immense pride in our ability to infuse **local customs and traditions** into your event, crafting authentic and indelible experiences. This aspect truly distinguishes our service.

At the same time, Mango Tiger is deeply committed to **sustainability**. Our eco-conscious initiatives actively **mitigate the environmental footprint** of your event, aligning seamlessly with responsible travel principles.

We wholeheartedly understand the importance of budgeting. Contact us to discuss your specific needs, and we'll provide you with a personalized quote that perfectly aligns with your event's requirements.

& events

With a track record of successful events and an in-depth knowledge of the region, we expand our expertise to destinations in Vietnam, Cambodia, Laos and Thailand.













PLASTIC OFFSET

*Mango Tiger commits to **supporting environmental projects** that have a direct and tangible impact in the destinations we operate in.*

We have partnered with **TonToTon**, working to limit plastic from our supply chain and also support the reduction and recycling of plastic in the region through the purchase of **plastic credits**.

These credits can then go towards the collection of single use plastics and working with TonToTon the reforming of these plastics into materials that can be used to build housing and school equipment. We also educate our customers on our work around this issue. Read more at *tontoton.com*

ECOBRICK PROJECT

*An Ecobrick is a plastic bottle densely packed with used plastic to create a reusable building block that achieves **plastic sequestration.***

Mango Tiger organises a day activity focused on making ecobricks in Hoi An (soon to be expanded), offering a hands-on approach to **address the issue of single-use plastic waste** within the tourism industry. By actively engaging in this activity, participants contribute to the creation of eco-friendly building materials while simultaneously working towards reducing plastic pollution and **promoting a cleaner, greener not only Hoi An but also the travel destinations.**



impact

MANGO TIGER
DESTINATION MANAGEMENT

overview

OUR INITIATIVES



SUPPORTING LOCAL COMMUNITIES

At Mango Tiger, our mission is not only to provide memorable travel experiences but also to make a positive impact on the communities we engage with. Here's how we do it:

Empowering local communities like by helping local families start homestays as part of our tours. Not just sending regular sightseeing travelers to help generate income, we also create **volunteering programs** that benefit nursing clinics, schools, and house/road renovations, ensuring travelers contribute to these communities' well-being.

Prioritize local family businesses over large corporations when choosing suppliers, guides, and drivers, providing competitive compensation, excellent benefits, and utmost respect.

Supporting our team with most staff originating from the region by ensuring fair pay and growth opportunities, offering training courses and funding for aspiring trainees.

Promoting responsible travel by encouraging our travelers to support local businesses instead of international chains or malls.

CARBON CREDIT SOLUTIONS

Want your travel products to be carbon neutral?
Mango Tiger can help!

- **Accurate Carbon Footprint Calculation,** which empowers you to understand and quantify your environmental impact accurately.
- **Verified Emission Reductions (VERS)**, which not only helps in neutralizing your carbon footprint but also aligns your business with sustainability goals.
- **Transparency in CSR and ESG Targets** to showcase a genuine commitment to environmental sustainability.
- **Partnership with Gold Standard Certified Projects** ensuring that the emission reductions are of the utmost quality and contribute meaningfully to global climate action.

KEEP CONNECTED WITH US



MANGO TIGER
DESTINATION MANAGEMENT

WEBSITE

mangotiger.com

SOCIAL MEDIA

@mangotigerdmc
@mangotiger_dmc
Mango Tiger DMC

EMAIL

jack@mangotiger.com
dean@mangotiger.com

WHATSAPP

Dean +447932210584

printed on 100% recycled paper



contact