## YOUTH TRAVEL



# DONE RIGHT



MANGO TIGER



### YOUNG & EXPERIENCED

We are all young (well some of us are getting on, but we feel young). We can draw on experience from all different market segments from tailormade, adventure & educational travel to backpacker travel. People who work for us need to be a certain type of person, flexible, responsible, self-starting who can manage their own time.

Between us we all have **deep and genuine connections** to the countries we work and live in. The team is young but highly knowledgeable and absolute legends to be around and work with!

# MEET THE TIGERS!







CEO (Co-founder)



Managing Director (Co-founder) Chris Gramsch





**Head of Business Development & HR** Trang Nguyen



**Director of Product** 





Finance Linh Nguven



**Deputy Director** Linda Oum

Head of Sales & Projects Thao Huvnh



Sales Manager



**Bali Country Manager** 



Laos Country Manager



**Thailand Country Manager** 



**Philippines Country Manager** 



Vietnam Country Manager Thao Vu



Cambodia Country Manager



#### MANGO TIGER'S

## BETTER BENEFITS

#### WHITE LABEL CUSTOMER SERVICE

We pride ourselves in being able to represent your brand in the most professional and friendly manner possible. Having many years of experience between us in Asia, we understand the importance of providing a white label service to partner agents who require a brand presence locally.



#### **MANGO MARKETING SUITE**

Our local guides are trained on content creation and happy to assist you in getting content fitting for your brand. We'll also provide you with an image folder at the end of each guided tour, giving you access to a range of different content. We're on the ground, so let us handle it!



## PEOPLE, PRODUCTS & PURPOSE

We create products with people at the heart, working with local communities and personalities to tell their stories. Each experience is built with purpose, generating income, supporting families, and driving sustainable tourism.

#### VIRTUAL TOUR GUIDE

We take personable customer service to a whole new level by connecting your Tailor-made/ FIT tour customers with their very own virtual tour guide – who will be on hand throughout their trip to check in on their trip, assist with any questions and provide local recommendations.

## **YOUTH TRAVEL 18-30'S GROUPS**

At Mango Tiger, we design group tours that balance fun, culture, and seamless logistics.

#### **EXPERT GUIDES**

- MT Rep School: Trained through our 8-module Mango Tiger Guide School covering leadership, logistics & group management
- Shadow experienced leaders before running their own tours
- · Selected for professionalism, reliability & personality

#### **GROUP TOUR MANAGEMENT**

- 24/7 assistance so every trip runs smoothly
- Account managers handle logistics, incident updates & communication with your office team
- Guides trained to manage group social dynamics, lateness, and duty of care while respecting local customs.

#### STRONG AGENT PARTNERSHIPS

- Encourage guest feedback & reviews to build credibility
- Use insights to **improve tours continuously**
- Support agents in growing repeat business & client relationships

With Mango Tiger, you're not just booking a tour. You're investing in a seamless, personalized, and unforgettable travel experiences, expertly guided from start to finish.



## **YOUTH TRAVEL FIT 18-30'S**





We craft **custom and tailormade trips** for independent travelers solo, friends or couples designed around their unique style.

#### WHY CHOOSE MANGO TIGER?

- Personalized itineraries: built around interests, travel pace, and budget
- Exclusive insider access: private tours, local dining, and hidden gems
- Flexible planning: adjust itineraries or add last-minute requests with ease
- Dedicated designers: work closely with clients to shape unforgettable experiences

#### SEAMLESS EXECUTION

- Every detail from transport to accommodation professionally managed
- Clear travel summaries so clients stay organized
- Virtual Tour Guide: 24/7 in-trip support, including WhatsApp assistance (white-labeled if needed)

#### **CUSTOMIZATION OPTIONS**

- Accommodation from hostels, guest houses to boutique hotels to luxury stays
- Unique activities such as wildlife safaris, cooking classes & cultural immersions
- Itineraries that reflect each traveler's personal passions

## **SERVICE LEARNING & COMMUNITY PROJECTS**





At Mango Tiger, we believe that travel is not just about visiting new places; it's about immersing oneself in the culture, stories, and traditions of a destination.

That's why we don't just contract products; we also curate our own unique experiences that connect travelers with the heart of the community through the voices of local people we know and trust.

#### **EMPOWERING LOCAL COMMUNITIES**

Our approach to tourism is rooted in the belief that empowering local communities enriches the travel experience for everyone.

By partnering with local artisans, guides, and businesses, we create opportunities that allow them to benefit from tourism.

This ensures that the economic advantages of travel flow directly into the communities that welcome our guests.

#### **COMMUNITY PROJECTS**

- **Thac Mu Commune:** Support the community of Hoa Binh Province (Vietnam) with medical volunteer program and construction projects.
- **Grandfather's House Project** in Kralanh, just outside of Siem Reap (Cambodia) by providing education to the local children of Sampov Lourn village.
- The Lombok Community Centre is a Mango Tiger Impact project we support on the island of Lombok in Indonesia.

## EDUCATIONAL TRAVEL HIGH SCHOOL & UNIVERSITY PROGRAMS

We are experienced and specialized in crafting Education itineraries, programs and experiences for students of all ages. We make customized programs that develop communities and organize placements in companies of multiple sizes depending on the requirements of the School or University to create transformational experiences for students of all ages.

#### WITH MANGO TIGER'S EDUCATIONAL TRAVEL YOU CAN EXPECT:

- Full support for the school or University including Mango Tiger supplying a local fixer & translator for full-support
- Well established connections through local government ensuring that everything is safe and legal for the school/university visiting
- **Community driven & focused itineraries**, we ensure that the projects are genuinely benefiting the communities we work with
- Detailed logistics managed by our experienced team, ensuring every aspect of the journey runs smoothly, from transportation to accommodation.
- Comprehensive travel summaries, not just travel vouchers, so your customers
  have every detail at their fingertips, making it easy to stay organized throughout their
  trip.
- **24/7 support** during the trip, with our on-the-ground guides readily available to assist with any changes, questions, or special requests, providing peace of mind for travelers. Our online team can address questions or concerns in real time, ensuring travelers receive prompt assistance without needing to contact your office.
- This optional service can be white-labeled to reflect your brand, providing personalized support.





## TRAINING PROGRAM

Our comprehensive training equips future Tour Guides with the skills, knowledge, and professionalism to deliver safe, responsible, and memorable experiences.

#### PRACTICAL EXPERIENCE

- Half-day trial tours, Itinerary planning
- On-the-ground scenarios

#### PROFESSIONAL STANDARDS

- Clear roles, responsibilities, and expectations
- Focus on sustainability, duty of care, and leading by example

#### **CUSTOMER EXPERIENCE**

- Pre-tour preparation & welcome messages
- Managing first impressions, handling group dynamics



#### **SAFETY & CRISIS RESPONSE**

• Training in crisis management, first aid, and incident reporting to ensure traveller wellbeing

#### SUSTAINABILITY & RESPONSIBILITY

• Promoting responsible travel: leaving a positive impact on customers and communities.



#### **POST-TOUR REFLECTION**

Internal and external reviews for continuous improvement



MANGO TIGER'S EXPERIENCE







### **INCIDENT REPORTING**

Our guides are trained to handle emergencies quickly and professionally. If an incident occurs, we:



#### RECORD KEY DETAILS



#### PROVIDE IMMEDIATE SUPPORT

and first aid if needed



#### **NOTIFY MANAGEMENT**



#### **DOCUMENT ACTIONS TAKEN**

and plan follow-ups to ensure traveller safety

This clear process ensures every situation is managed responsibly, keeping our groups safe and supported.

### YOUTH PRODUCTS **DELIVERY**

### **COMPREHENSIVE ITINERARIES**

Our itineraries are designed so guides and teachers can expertly manage a tour, even if it's their first time. Every plan is packed with detail, including:



#### **EXACT TIMINGS**

for travel, activities, and meals



#### PICKUP & DROP-OFF POINTS

with clear instructions



### **DAY-BY-DAY SCHEDULES**



#### LOCAL KNOWLEDGE

such as nearby coffee shops, rest stops, and essentials



#### **SAFETY NOTES & CONTINGENCIES**

With so much information provided, our guides have everything they need to deliver smooth, professional, and enjoyable experiences every time.





#### PLASTIC OFFSET - TONTOTON

Mango Tiger commits to **supporting environmental projects** that have a direct and tangible impact in the destinations we operate in. We have partnered with **TonToTon**, working to limit plastic from our supply chain and also support the reduction and recycling of plastic in the region through the purchase of plastic credits. These credits can then go towards the collection of single use plastics and working with TonToTon the reforming of these plastics into materials that can be used to build housing and school equipment. We also educate our customers on our work around this issue. Read more at tontoton.com





#### **ECOBRICK PROJECT**

An Ecobrick is a plastic bottle densely packed with used plastic to create a **reusable building block** that achieves plastic sequestration. Mango Tiger organises a day activity focused on making ecobricks in Hoi An (soon to be expanded), offering a hands-on approach to address the issue of single-use plastic waste within the tourism industry. By actively engaging in this activity, participants contribute to the creation of eco-friendly building materials while simultaneously working towards reducing plastic pollution and promoting a cleaner, greener not only Hoi An but also the travel destinations.

#### PROJECT PARADISE

Mango Tiger is in partnership with Project Paradise Community, a way of **giving back to the community** in Siargao, Philippines. Rooted in the spirit of community and care, we support local livelihoods, protect natural beauty, and celebrate the vibrant culture that makes Siargao truly one of a kind. Through education, livelihood, and community engagement, we aim to create a ripple of positive change across the island.





Our set-up allows us to better understand our clients' needs from a business perspective, as well as keeping the highest of standards in product control and communications with our local offices.

We put a strong emphasis on building relationships with local communities that we work in, to ensure our business can make a positive impact in the areas we visit.

## OUR HOMES

SOUTH-EAST ASIA





#### WEBSITE

mangotiger.com



#### **SOCIAL MEDIA**

- @mangotigerdmc
- @mangotiger\_dmc
- n Mango Tiger DMC

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