MANGO TIGER DESTINATION MANAGEMENT



FRESH
AUTHENTIC
PASSIONATE



We are Mango Tiger, an experience focused, Asia-based DMC offering unique B2B services for travel companies worldwide.

Our vision at Mango Tiger is to shake up and modernise inbound travel across Asia. Combining the experience of international and local travel professionals, we work with passion and purpose to deliver the best service imaginable.











We will learn as much information about your customers as possible: age, location, travel preferences, and the type of travel experiences they're looking for.

PRODUCT CREATION

We use our expertise and knowledge to craft an experience that exceeds your expectations, providing your customers with a truly memorable travel experience.

At Mango Tiger, we believe that

every travel experience should be

unique and tailored to meet your specific

needs and goals, and the needs of your customers.

That's why we work closely with you to create bespoke

travel products that offer the best possible trip for your customers.

To get started, we take you through a strategic onboarding process to **learn as much as possible** about your business, your history, your goals, and your customers.

We aim to understand your history, core values, preferences, and objectives, which helps us in creating a travel product that is unique and aligned with your business goals.

REVIEW

We then provide you with the opportunity to review and provide feedback on the product for refining and improvement. We won't stop until you're 100% happy.

You get the cu

You get the customers, then sit back and relax knowing they're in safe hands and going to have the experience of a lifetime!

on-boarding process





SUPPORTING LOCAL COMMUNITIES

At Mango Tiger, our mission is not only to provide memorable travel experiences but also to make a positive impact on the communities we engage with. Here's how we do it:

Empowering local communities like by helping local families start homestays as part of our tours. Not just sending regular sightseeing travelers to help generate income, we also create **volunteering programs** that benefit nursing clinics, schools, and house/road renovations, ensuring travelers contribute to these communities' well-being.

Prioritize local family businesses over large corporations when choosing suppliers, guides, and drivers, providing competitive compensation, excellent benefits, and utmost respect.

Supporting our team with most staff originating from the region by ensuring fair pay and growth opportunities, offering training courses and funding for aspiring trainees.

Promoting responsible travel by encouraging our travelers to support local businesses instead of international chains or malls.

impactences













ECOBRICK PROJECT

An Ecobrick is a plastic bottle densely packed with used plastic to create a reusable building block that achieves **plastic sequestration**.

Mango Tiger organises a day activity focused on making ecobricks in Hoi An (soon to be expanded), offering a hands-on approach to address the issue of single-use plastic waste within the tourism industry. By actively engaging in this activity, participants contribute to the creation of eco-friendly building materials while simultaneously working towards reducing plastic pollution and promoting a cleaner, greener not only Hoi An but also the travel destinations.

impactexperiences



PLASTIC OFFSET



Mango Tiger commits to **supporting environmental projects** that have a direct and tangible impact in the destinations we operate in.

We have partnered with **TonToTon**, working to limit plastic from our supply chain and also support the reduction and recycling of plastic in the region through the purchase of **plastic credits**.

These credits can then go towards the collection of single use plastics and working with TonToTon the reforming of these plastics into materials that can be used to build housing and school equipment. We also educate our customers on our work around this issue. Read more at <u>tontoton.com</u>

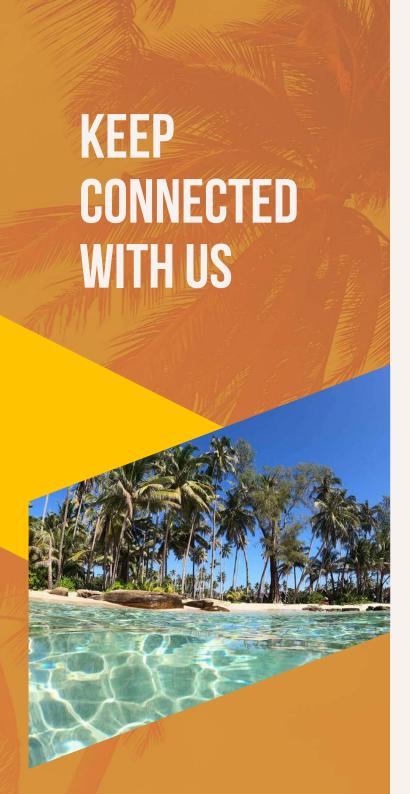
CARBON CREDIT SOLUTIONS

Want your travel products to be carbon neutral? Mango Tiger can help!

- Accurate Carbon Footprint Calculation, which empowers you to understand and quantify your environmental impact accurately.
- **Verified Emission Reductions (VERS)**, which not only helps in neutralizing your carbon footprint but also aligns your business with sustainability goals.
- **Transparency in CSR and ESG Targets** to showcase a genuine commitment to environmental sustainability.
- Partnership with Gold Standard Certified Projects ensuring that the emission reductions are of the utmost quality and contribute meaningfully to global climate action.

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Plastic offset process from our partner TonToTon





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