



## OUR HOMES

in South East Asia



## PRODUCTS WITH PURPOSE



### Strategically Created

Designing products around your needs following our shared values and "product with a purpose" mission.



### Experience Driven

Delivering incredible experiences across Asia by putting our customers first and understanding our role in adding value to a tour.



### Sustainability

Working on reducing our plastic impact across all of our destinations by partnering with Ton2Ton, and also offering Carbon Neutral solutions to tours.



### Community

Fostering unique relationships with local communities so our customers can experience real Asia, while directly benefiting the communities we are so lucky to work with.



### Impactful

Creating impactful experiences benefiting our destinations via supporting local suppliers or ongoing projects that have a positive impact in the areas.

## MANGO TIGER ON-BOARDING PROCESS

How we understand your history, core values, preferences, and objectives to create the best travel product possible.

### 1 Customers

We will learn as much information about your customers as possible: age, location, travel preferences, and the type of travel experiences they're looking for.

### 2 Product Creation

We use our expertise and knowledge to craft an experience that exceeds your expectations, providing your customers with a truly memorable travel experience.

### 3 Review

We then provide you with the opportunity to review and provide feedback on the product for refining and improvement. We won't stop until you're 100% happy.

### 4 Delivery

You get the customers, then sit back and relax knowing they're in safe hands and going to have the experience of a lifetime!



## OUR GOLDEN MANGOS



### FIT/ Independent Travel

Building personal journeys with a balance of culture, authentic local experiences, party and big fun. We provide everything your guests need to enjoy this tour unguided: detailed itinerary descriptions, contact points and a virtual tour assistant.

### Group Tours

Exploring new places, trying new things and doing it with new friends. We offer private group tours with a friendly local tour leader, or self led, leaderless group trips for those who want to travel in a group but more independently.



### Impact Experiences

Working with local organisations, utilising connections and getting actively involved the local community. We have volunteering programs for schools and more technical programs for universities such as nursing, healthcare and teaching.

### Day Trips

Covering the highlights and some off the beaten track day tours, where your guests can do something out of the ordinary and experience meeting local people while having a tonne of fun.



### Tailor-made Journeys

Whether your guests is seeking adventure or wants to eat their way through Asia, we offer completely tailor-made travels starting from the ground up or adapting one of our pre-existing programs.



### Modules

Select pre-built trips to combine together for creating package tours. Making your own trip with our modules means you can get creative and piece it together based on your guests preferences.

## BETTER BENEFITS

We are not only confident in our products, but also in the unique benefits that set us apart from other DMCs:

### Virtual Tour Guide

We take personable customer service to a whole new level by connecting your Tailor-made/ FIT tour customers with their very own virtual tour guide - who will be on hand throughout their trip to check in on their trip, assist with any questions and provide local recommendations.

### Talk Triggers

We believe that word of mouth is the most powerful marketing tool. So we create experiences that are **so unique and memorable that customers can't stop talking about.**

### Customer Service

We pride ourselves in being able to represent your brand in the most professional and friendly manner possible. Having many years of experience between us in Asia, we understand the importance of **providing a white label service** to partner agents who require a brand presence locally.

### Mango Marketing Suite

Our local guides are trained on content creation and happy to assist you in **getting content fitting for your brand.** We'll also provide you with an image folder at the end of each guided tour, giving you access to a range of different content. We're on the ground, so let us handle it!