



MAN
TIGER

ASIA'S EXPERIENCE MANAGEMENT COMPANY



Who Are We?



Mango Tiger is a self-styled Experience Management Company (EMC) comprised of enthusiastic, passionate travel professionals who LOVE travel. Our vision at Mango Tiger is to shake up and modernise inbound travel across Asia.

Combining the experience of international and local travel professionals, we work with passion and purpose to deliver the best service imaginable. Our unique set-up allows us to better understand our clients' needs from a business perspective, as well as keeping the highest of standards in product control and communications with our local offices.

We put a strong emphasis on building relationships with local communities that we work in, to ensure our business can make a positive impact in the areas we visit.

It's simple, we go above and beyond when building and operating epic experiences, ensuring your customers love and trust your brand! And we do all of this whilst having tonnes of fun.

#MANGOTIGERTRAVEL

ADVENTURE

What is an Experience Management Company (EMC)?

We see ourselves as more than a traditional Destination Management Company (DMC) that just takes care of the logistics that comes with running tours. We have created the first ever Experience Management Company (EMC) which is a new generation of inbound travel management, focusing on helping our clients build the perfect product for their customers, revolutionising the way the industry works with DMC's. We use our wealth of experience from our international and local teams to help us achieve the perfect balance to a working relationship. We build the best experiences,

create efficient booking procedures and ultimately help to grow the business of our clients.



A Team with Personality

We select team members and guides with personality, who think for themselves and have good communication skills. Most importantly they are genuine, real people who care and love travel. We ensure everyone is happy and doing what they love.

We encourage our staff to do inspection trips, go to new places and most importantly to travel. We believe in quality and equality and we seek to create opportunities for our local teams wherever we can.



Young and Experienced

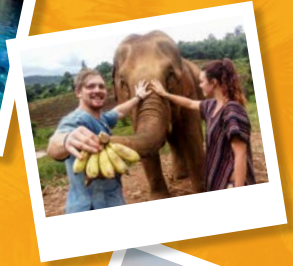
At Mango Tiger we draw on experience from all different market segments from tailor-made, adventure and educational travel to backpacker and luxury travel. Despite our youthful good looks we have

lived in Asia for some years now and all have genuinely meaningful connections to the countries we work and live in. Our local teams are young but highly knowledgeable with years of experience and who are genuine legends. Get in touch and you'll see.

Why Chose Us?

- ✓ UK Office: Get answers in real GMT time!
- ✓ As an Experience Management Company we focus on true, meaningful experiences rather than just logistics, resulting in the best most fulfilling product.
- ✓ A team of experienced and fun individuals, both local and western.
- ✓ Local teams in the countries
- ✓ Unique experiences
- ✓ Best value for money
- ✓ Quick turnaround & easy to sell
- ✓ Experts in Travel
- ✓ Virtual WhatsApp Tour Assistant for all FIT & Tailormade bookings

Where We Are



Meet The Team



Dean Hallworth

**Sales & Business
Development UK**

After working in Southeast Asia over 5 years, Dean created, developed and managed successful summer camp brands & travel programs. Now based full time in Manchester UK, with DMC, agent experience and a massive passion for Asia, Dean is the man to meet and talk Asia with.

E: dean@mangotiger.com



Mark Pope

**Sales & Business
Development UK**

Mark is based in the UK and is a member of our business development team. He is also the co-founder of TruTravels; a tour operator based in Asia, and offers a wealth of experience in the development of products and business relationships. He played a key role in their growth over the last 7 years and is looking to use his experience to help grow Mango Tiger.

E: mark@mangotiger.com



Jack Bartholomew

**General Manager Asia -
Hoi An, Vietnam**

Jack has been living in Asia and working in tourism for the last ten years. Starting off doing customer service in Laos before doing three years as General Manager for a DMC in Cambodia then later moving to Hanoi, Vietnam as Regional Director. Later Jack was manager for a regional inbound Educational Travel company before leaving to start Mango Tiger.

E: jack@mangotiger.com



Chris Gramsch

Master Of Coin

Chris has been living in Asia since 2009, falling in love with the region during an internship in Laos before working for local Adventure Tour Operator, Green Discovery Laos. Chris has a deep love for Asia and especially for Laos. Chris currently splits his time between Bangkok and Hoi An.

E: chris@mangotiger.com



Thao Huynh

**Sales Manager -
Hoi An, Vietnam**

Based at our HQ in Vietnam, Thao is a Hoi An native and draws on both B2B and B2C sales experience working with Hoi An Express. Thao is the company wide Sales & Reservation Manager, centralizing all our reservations and handling communication with new and existing client agents. Working closely with the Country Managers and sales staff Thao is at the heart of Mango Tiger.

E: thao@mangotiger.com



Kimna Nana

**Operations Tiger -
Siem Reap, Cambodia**

Nana is a tuk tuk driver from Battambang who on a chance encounter with Dean 5 years ago became a main leader for tours. Nana is a people person capable of operating groups of 100 travellers and making sure they all have a seriously fun time. Also, as the director of 'My Grandfathers School' Nana continuously develops the project to help local Cambodian communities.



Sren Penh

**Sales Tiger -
Phnom Penh, Cambodia**

Sren leads the Sales for Cambodia and communication with partner agents. Sren has a wealth of industry experience doing sales and reservations for everything from guides, transportation, meals, accommodation.



Quynh Anh

**Country Manager -
Hanoi, Vietnam**

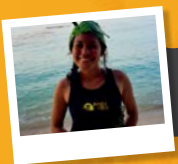
Quynh Anh was a graduate of tourism in Hanoi and is super passionate about travel. Quynh Anh has a wealth of experience after starting and operating a local Vietnamese company and has built the majority of our fantastic Vietnam programs.



Lam

**Operations Tiger -
Hanoi, Vietnam**

Lam started off working for an NGO, organizing events that support the implementation of sponsorship and promotional activities. Having a college education in Languages & International Studies and Tourism & Travel Management, Lam supports Quynh Anh as Operations Assistant.



Nita

**Operations Tiger -
Bali, Indonesia**

Nita worked previously as a translator for companies doing placement work in Java, Indonesia. Having traveled extensively around the region and in Europe, Nita is now heading up Mango Tiger Indonesia based out of Bali doing sales, operations, customer relations and running the Bali business unit of Mango Tiger.



Jeraldine Hufana

**Operations Tiger -
Philippines**

Jed heads up Mango Tiger in the Philippines based out of Boracay. Jed loves the Philippines, travel and putting together new and exciting programs for travellers. Jed's main focus is making sure that the flights, accommodation and transport is all arranged for tours in the Philippines and helping us to create exciting new product in this amazing country.



Nikki Gujaaba

**Operations Tiger -
Thailand**

Nikki is based in Bangkok and and operates our exciting Thailand product. Having years of guiding experience Nikki transitioned to operations and is the man to speak Thailand with. He is a key player in helping us create and operate our product in areas around Thailand.

Trip Styles

FIT / Independent

Our FIT / independent travel programs include a tonne of incredible experiences throughout Southeast Asia. Make your own journey and travel freely and easy on your own, meeting locals and other travelers on the way. With these programs we focus on doing travel right, creating trips that have a balance of culture, authentic local experiences and fun! We provide everything your travellers need to enjoy this tour unguided, starting with detailed itinerary descriptions, contact points and even a virtual tour assistant.



Group

Our Mango Tiger group tours are perfect for your travellers who want to do the highlights right and travel with friends both old and new. Our passionate and expert staff can put together the right group trips for your clients at the right price point.

We offer private fully bespoke group tours with one of our friendly local tour leaders. We also have self led, leaderless group trips for those who want to travel in a group but more independently. Explore new places, try new things and do it with new friends.



Day Tours

Looking to add on the perfect Day Tour for your clients? We have exciting day tour products ready for you to use. We cover the highlights and some off the beaten track day tours where your clients can really do something out of the ordinary and experience meeting local people while having a tonne of fun.





Tailor-made

Whether your client is seeking adventure or wants to eat their way through Asia, we offer completely tailor-made travels starting from the ground up or adapting one of our pre-existing programs. Our team are ready to go and focus on providing rapid turn arounds on any of your requests. We understand the importance of speed when dealing with these requests but always ensure the quality is still of the highest standard.

Modules

Select pre built trips which you can combine together to create package tours. Making your own trip with our modules means you can get creative and piece it together based on your clients preferences.



IMPACT

Volunteer Experience

Mango Tiger partners with local organisations, utilising connections with local communities and already established Community-based Tourism (CBT) projects. The idea is to actively involve the local community in as many ways as possible with the aim to sustainably improve destinations for local people to live and also for travellers to visit. The trips also include visits to some of the best sites in Asia and get travellers involved in sustainable projects, sanctuaries and organisations. Join a fixed departure group trip and be challenged while learning about new cultures, making new friends and having a lot of fun.

Volunteer Service Learning

For our Volunteer Tours, Mango Tiger works with local communities across Asia to create employment for local communities and opportunities for our travellers to get 'hands-on' and actively involved in sustainable community development. Travellers will be staying in local home stays and contributing to ongoing development projects, working alongside skilled local labourers while building resilience and learning about new cultures. We have volunteering programs for schools and also more technical programs for universities such as nursing, non invasive healthcare and teaching

Mango Marketing Suite



Being ahead of the game and having fun, fresh and energetic content is essential for successful marketing. Here at Mango Tiger, we're built on foundations not just with DMC experience, but also travel agency experience. So we truly understand what it takes to market travel experiences to your customers.

Access to our image database

With a wide range of images in each of the countries we offer, we'll provide content for you to properly market our products to your customers. We have high definition images for your website and more for your socials.



So that's where we come in. We're committed to every partnership we make with our clients and are here to help in every way possible. We have everything ready to go for you to fully market our products to your customers. The more tools we can provide to help in this area of your business the better for all of us.

Custom made video production services available

Do you need a video to highlight some of the amazing products you offer? However, is it on the other side of the world to your office and looking way too expensive? Our team of highly trained videographers are based in Southeast Asia. With an extensive range of footage already available, or only a short distance away from all of our locations, we can arrange fully bespoke video content for your brand with very competitive rates. Get in touch to find out more.

On location marketing services designed to help grow your brand

All of our guides are trained in content creation. If you need our services during a tour with a guide, they will be at your disposal. It could be taking specific photos with your company logo or even collecting content for specific platforms like Instagram or Facebook.

We are the ones based in Southeast Asia, so whatever your company needs are, let us know. We would love to help.



Responsible Travel & Sustainability



The Mango Tiger family is committed to supporting on-going community development projects within the regions we operate. For anyone who has ever travelled to Asia and experienced a night in a local homestay or a dinner at a local family home or visited a traditional village, you will know that was likely the highlight of your time in Asia.

At Mango Tiger we believe that the travel industry and travellers in general have a responsibility to the world that we all live and travel in. The travel industry is now one of the largest in the world and with some common sense and a bit of effort we can all make a difference.

For more information on our sustainability practices visit the link below:
<https://mangotiger.com/about/responsible-travel-sustainability/>

Epic Mango Tiger Experiences

Take a look at some of the amazing product we have, but remember, this is just a taste and we have much more in our product portfolio which we would love to discuss with you in more detail.

Cambodia 5 Day Tuk Tuk Adventure

Hit the road with our legendary Cambodian Tuk Tuk drivers on an epic journey from Siem Reap - Phnom Penh. Explore real Cambodia on this off the beaten track experience with amazing activities along the way. Stay in traditional local homes in rural Cambodia that tourists have never been before. Meet new Khmer friends and learn about local life first hand from host families. Experience an amazing boat cruise on the Tonlé Sap and learn about local life in the famous stilt houses for the fisherman there. Crack open the beers in a local village and test your karaoke skills. Visit temples that are off the beaten track and tourists seldom visit and get to experience real local Khmer food. This trip



will probably be the best travel experience you have ever done in Cambodia. It's not for the faint hearted but if you want to get to the heart and soul of this amazing country, this trip is for you.

Cambodia 14 Day Cambodia Insider

Get ready to explore the best that Cambodia has to offer, visiting Siem Reap, Phnom Penh, Kampot and Koh Rong Sanloem. From Angkor Wat, Mt Kulen waterfall to Phnom Penh city tours & stunning islands, this tour has something for everyone!



Vietnam Easy Rider Ha Giang Motorbike Explorer 4D3N

Ha Giang, possibly the most amazing place to visit in Vietnam and one of the most incredible places in Southeast Asia. Explore the Wild North, discover epic landscapes, authentic local culture, try new food, make new friends and experience Vietnam like never before. Meet your trained drivers and take a journey across stunning landscapes and meet diverse and fascinating local people. Your drivers are from Ha Giang province and will be able to help you



communicate with the ethnic people. Learn about the lifestyle of the ethnic mountainous people living in the far north. Experience local homestays and discover a side to Vietnam not many travelers get to see.

Vietnam 11 Day Vietnam Express North - South Adventure

Kicking off in the bustling city of Hanoi, transfer to Ha Long Bay for an epic 3 day cruise experience. Enjoy your days kayaking and viewing the beautiful limestone cliffs. Next stop, Hue to take on the Hai Van pass in a war era army jeep! Continue South, stopping at the magical city of Hoi An, Nha Trang and end in Ho Chi Minh City with a trip to the Cu Chi tunnels.



Indonesia 4 Day Nusa Penida Explorer

Is Bali too busy for you? Get yourself on a speedboat and head to the up and coming island of Nusa Penida. Prepare to witness the most incredible highcliff views from spots like Kelingking, Atuh Beach and Crystal Bay. Also a hotspot for manta rays, grab a snorkel and hit the islands surrounding coral reef.



Indonesia

19 Days Bali, Lombok & Gili Experience

Explore Bali and beyond on this action packed island explorer. Start off in Seminyak and Jimbaran with surf lessons and sunset yoga before heading to Ubud. Ubud is a hub for adventure so get stuck into Mt Batur sunrise trekking with hot springs, visits to the Monkey Forest, rice terraces, waterfalls and even whitewater rafting! Next stop, Lombok. Spend your days here exploring waterfalls, untouched beaches and traditional villages before heading to the famous Gili Trawangan. End the trip with island hopping, bike riding around Gili T and viewing amazing sunsets at Ombak point before heading back to Bali!



Philippines

7 Day Palawan Adventure



Experience island hopping at it's best in Port Barton and El Nido. Renowned for its crystal clear oceans and shooting limestone cliffs, this is the closest you can get to paradise. If that's not enough, we'll explore Nacpan beach and escape the tourist trail to Darocotan Island and spend the night in native huts under the stars. The entire island is surrounded by pristine reefs. Snorkel over to the local shipwreck, located just 50 meters offshore and home to abundant clown fish (Nemo!). With often sightings of turtles and rays, keep your eyes peeled and you might be lucky enough to see one!

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Philippines

10 Day Cebu, Moalboal & Bohol

Start off in Cebu city before heading to the action packed seaside town, Moalboal. Here enjoy boat trips to coral reefs, swarms of sardines and turtle feeding grounds. Enjoy canyoneering at Kawasan Falls, famous for its picturesque turquoise blue water and dance the night away with the locals in Chili Bar. Next stop, Bohol, to enjoy boat trips and the stunning Chocolate Hills.



Thailand

12 Day Island Explorer

Enjoy 12 days of sun and exploring the islands. Starting in the bustling city of Bangkok, head to Chumphon for your remote island camping experience. Koh Kye is a sanctuary of peace surrounded by coral reefs and home to a thick jungle. Next stop Koh Phangan and Koh Tao, to end the trip with beach parties, cocktails and some epic activities!



Thailand

11 Day Northern Explorer

After a few days exploring the bustling city of Bangkok, start your journey to Umphang.

Enjoy a trekking experience through the jungle, experiencing wildlife and waterfalls before heading to Chiang Mai. Next get up close and personal to Thailand's elephants in the ethical elephant sanctuary and enjoy the majestic city of Chiang Mai.



Laos

8 Day Outback Laos

Starting in the stunning town of Luang Prabang, enjoy waterfalls before heading to Nong Khiew for a trekking or cycling experience. Next stop is the Nam Et Night Safari, an award winning project to support alternative livelihoods for local people and generate community support for conservation of tigers and other wildlife. Continue by exploring Viengxay, Phonsavan. End the trip in Vang Vieng where you can unwind and chill surrounded by stunning limestone mountains.



Impact Tours - Volunteer Experiences

Vietnam

14 Day Impact Vietnam

Starting in Hanoi, enjoy a city exploration before heading out to Mai Chau. Enjoy biking, swimming and help out at a local project teaching English. Next we'll be staying in a local Pagoda helping local monks to educate children the projects children. After a few days of giving back, hop on the train to Sapa to enjoy trekking. We'll end the trip in style with a Ha Long Bay cruise!



IMPACT EXPERIENCES

Cambodia

10 Day Impact Cambodia



Enjoy an action packed first few days with Angkor Wat tours, tuk tuk rides and a river cruise on Tonlé Sap Lake. Next we'll be making an impact in a local homestay school experience, providing education to rural communities on the outskirts of Siem Reap. As part of the project we'll then be gifting a well to a local village in need of access to fresh water. After this, time to hit the road as we travel to Koh Rong Sanloem few a few days in paradise, before finishing off exploring in Phnom Penh.

Volunteer Service Learning

(For appropriate University undergraduate students and other private groups)

Start in Hanoi before heading to a rural community in North East Vietnam. Spend the entire day at a rural clinic assisting the doctors to perform non invasive basic health checks. Spend your night with a local family in a homestay in the village. Some days will involve doing community outreach nursing under the guidance of local doctors and our support team. The placement can run from 1 to 8 weeks and will also involve weekend trips to nearby places such as Ninh Binh, Halong Bay and Mai Chau.

(For appropriate University undergraduate students and other private groups)

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Day Tours

ADVENTURE



Cambodia

Siem Reap - Nana's House Party

Experience an evening of quality local company and entertainment. Nana, a living legend, will treat you to a traditional Khmer style BBQ and drinks. Enjoy the scenery around the rice fields as the sun goes down before meeting Nana's family and enjoying music, dancing and karaoke if you dare.

Vietnam

Hoi An - Local Dinner Party

Head to a local house just outside the centre of Hoi An to meet the family who will be hosting you for the evening. They will prepare an amazing selection of the best Vietnamese local dishes for you to try. Listen to traditional stories, have a few drinks, learn about why houses in

Hoi An are built the way they are and meet the family as you enjoy interacting and experiencing true local culture and customs.



GROUP TOURS

FIT/INDEPENDENT TRAVEL



Vietnam

Phong Nha Duck Stop & Dark Caves

The Duck Stop is a locally run duck farm where you can feed and enjoy being around the ducks. They also have a friendly water buffalo called Donald Trump. Enjoy a good laugh and local food before heading onto the Dark Cave. Zipline into the Dark Cave, get down and dirty in the mud baths, and grab a kayak and a dip in the lake with several adventurous water games!

Indonesia

Mount Batur Volcano Trek & Hot Springs

Wake up early and begin the climb to the top of Mt Batur. Arrive just before the sunrise and enjoy hot coffee as you watch the sunrise over the volcano. After a climb down, time to soak up in the hot springs facing the lake, the perfect end to an active day.



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We hope by now you're interested to hear more.
We would love to chat in more detail so please don't hesitate to get in touch.

The Mango Tiger Team

Get In Contact

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 <https://www.youtube.com/watch?v=ZAEa70c5K6Q>